Call to Order: 6:04 pm Brittany

Attendees:

-Jeff Alameidia, Brittany Lease, Sean Ostendorf, Brianna Ostendorf, Karissa Lowry, Danielle Anderson, Philip Kedinger-Cecil, Jamie Merritt, Ashleigh Sands

Approval of Last Month's Minutes: September 2024

-Motioned: Karissa

-Seconded: Jeff

-All in Favor: Yes

Revist Motions made via email:

- -October 4th: Motion to approve move up for one U12 girl to U14 girl (Motioned by Brittany, Seconded by Jeff, all in favor with 7 votes)
- -October 9th: Motion to approve an additional porta potty cleaning each week for the remainder of the season (Motioned by Bri, Seconded by Phil, all in favor with 6 votes)
- -November 4th: Motion to approve covering the cost \$650 for Fuego's super rec trophies with Microsoft money (Motioned by Nikki, Seconded by Jamie, all in favor with 8 votes)

Treasurer's Report: (Jeff)

See detached Treasurer Report Checking \$43,432 Savings \$6,684 with CD at \$2,100

Reports & Updates:

-President

-Nothing to report

Follow-up on Action Items: Brittany

-Give new board members their roles (Pending)

-Vice President

-Nothing to report

Action Items: Karissa

Banners will be taken down that are on the fence soon

Follow-up on Action Items: Karissa

- -Banners on fence (Done)
- -jerseys wrap-up one left, should be available this week (Done)
- -Tin Lantern night (Done)

-Secretary

Jeff and Bri have updated the bylaws and the changes are underlined. We will post the changes to our website for 15 days and then they will be adopted

-Motion to approve the Bylaw changes and adopt them after being posted for 15 days unless someone has input or changes

Motion: Phil

Seconded: Danielle

All in Favor: Yes

Action Items: Bri

- -Bri will post Bylaw changes to our website
- -Update Rules & Regs (Done)

-Registrar (Allison was not present)

-Nothing to report

-Coach Coordinator (Nikki was not present)

-Nothing to report

-Referee Liaison (Bob was not present)

Brittany reported

- -Referee's were a lot better this season but we still have a lot to work on
- -Some ref's didn't show up to their shifts but the Ref Coordinator handled that
- -We will work with John Oates in the off season on areas for improvement
- -Both John and Dominic shared this role and made the transition a little easier
- -Bob was present at our games and helped address some issues that came up
- -All U10 and up games had refs

-Website Coordinator (Liz was not present)

-Nothing to report

-Field Coordinator

- -Field binder updated with painting measurements
- -Porta Potty was picked up
- -Field painter's were refunded for one free registration
- -Next season Sean would like more support with ARD, Kevin was great to work with. In the off season Brittany will work with Sean to address some ARD issues
- -Sean feels like he can paint the fields and not hire a company because he is more organized. But the first painting of the season will need to get broken into two days
- -Auburn field conditions were not great and look into communicating with their Field Coordinator
 - -PH and Winchester shed is on season code but park shed is off season code
 - -Motion to give Katie Frost a \$100 Amazon gift card for field painting since she helped so much and also coaches

-Motion: Sean

-Seconded: Brittany

-All in Favor: Yes

-Uniform Coordinator

-We still have a lot of swag leftover and we will be good for next season

-Equipment Coordinator

-We will email the coaches and have them bring their bags to the coaches event. Phil will also put a clip board in the shed for coaches to check off if they are turning them in not at the coaches event

-Social Media Liaison

-We will have a calendar for post next year to help with communication

New Business:

- -Palooza post mortem
 - -it was a great event
 - -less focus on vendors and more on the kids and activities for them
- -new ideas each years (more kid activities, soccer obstacle course, getting older kids to help)
 - -Weimar ASB was a huge help
 - -Motion to rent the ARD for Sunday, August 24th 2025 to have Soccerpalooza the cost would be up to \$1,000

-Motion: Brittany

-Seconded: Jamie

-All in Favor: Yes

- -Season recap (shed codes, equipment, facilities, registrar stipend,, referees payments, off-season)
 - -Jersey's: the jersey's were great and worked well but give coaches a jersey too
 - -Porta potty: twice a week cleaning starting the season

- -Fields: make up game process we will discuss later, look into goals for u6/u8
- -Sponsorships: club sponsorship banner for the season (all the same size), all the teams except 3 got jersey sponsorships
 - -Social & Print Media: great posts, making a calendar of post will help
- -New kits for Super rec (new jersey's): they looked great but Admiral takes forever, look into a different super rec kit company
 - -Super Rec: table for off season
- -Equipment: goalie gloves and jerseys (look into the club getting the goalie gloves next season)
- -Soccer Social: great event, swag and uniforms were great, we did livescan and sponsors. But it was very loud inside maybe next year we do the teams out on the field
 - -Registrar payment: Jeff has those checks ready and will give them out
- -Referee payments: this is the first year we can see the amounts that the refs get paid (it comes out of the joint account from 49er). Last year we agreed not to put money back into that account at the end of the season. Communication between the clubs based on our MOU. Look into the cost of the shared account and how we want to handle paying for refs
- -Community Center: we like having meetings at the Community Center and will continue to use it
- -Auburn owes us for using Winchester. Brittany will get Jeff the game breakdown and Jeff will make an invoice
- -ARD: they have not been easy to work with. They are not putting their money back into their infrastructure. In the off season we can go to meetings to talk to them. Next ARD meeting will be December 19th at 6pm, they usually are the last thursday of the month
 - -This season we had our highest number of coaches and players
- -Coaches End of Season party Sunday, December 8th 4-7pm we will have tacos, drinks and raffles
 - -raffle tickets at the door
 - -food is served 5-6:30pm
 - -last year we spend about \$1,300 just to rent The Local Cafe
- -Motion to have a \$3,000 budget for End of the Season event for food, drinks and raffle prizes

-Motion: Brittany

-Seconded: Phil

-All in Favor: Yes

- -AGM intent (recruitment and interest)
 - -We will hold meeting in January
 - -New board members recruitment
 - -We will work on roles and send those out

Action Items:

- -Bri: pre schedule off season topics
- -Phil: goalie gloves for u10 and up next season
- -Jeff: will get the total in the shared account (Done \$34,000)
- -Jeff: make an invoice for Winchester field to give to Auburn based on when they used
- -Brittany: Board position roles send out before AGM

The Good of the Game:

Super Rec Cup Victory Fuego won

Meeting Adjourned: 8:45pm

-Motioned: Bri

-Seconded: Sean

-All in Favor: Yes

Next Meeting Date: January 27th

Placer Hills Youth Soccer Club - PHYSC Expenditures by Vendor Summary

January 1 - November 24, 2024

	TOTAL
Nor-Cal Threadz	15,713.90
Sphere	8,926.68
Auburn Rec	8,384.50
US Club	8,267.30
Ace Hardware	7,519.98
Amazon	6,754.0
Fold A Goal	5,081.88
Mobile Rock	3,144.00
Epic Sport	2,256.78
Capitol Live Scan	2,070.00
Soccer.com	1,960.00
The Local Cafe	1,799.77
Board Member	1,760.11
United Rentals, Inc.	1,066.25
Sierra Office Systems	923.66
WHS ASB	750.00
Meadow Vista Community Center	720.00
Soccer Tournaments	695.00
Team Sideline	649.00
The Tin Lantern	629.55
Norcal Premier	500.00
The Potty Shack	500.00
Superrec Tournament	495.00
Board Meeting Food & Beverage	483.89
Mountain Mike's	311.79
QuickBooks Payments	298.42
USPS	272.80
Target	249.30
GoDaddy	203.88
Meadow Vista Lions	200.00
Dick's Sporting Goods	171.50
Internal Revenue Service (IRS)	160.00
Drewski Food Truck	154.77
Auburn Recology	148.0
Smart & Final	144.90
Crooked Lane	142.60
Michaels	128.49
Taxzerone (E-Filer)	89.99
CA Secretary of State	60.00
Referee	34.00
Tri-Counties Bank	0.1
Not Specified	-867.84
TOTAL	\$82,954.15

Placer Hills Youth Soccer Club - PHYSC Statement of Activity

January 1 - November 24, 2024

	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024
Revenue						
Product Revenue						
Swag Sales						
Uniform Sales						
Total Product Revenue						
Registration Fees (Sphere)					31,700.00	13,660.00
Sponsors & Donations		150.00				
Total Revenue	\$0.00	\$150.00	\$0.00	\$0.00	\$31,700.00	\$13,660.00
Cost of Goods Sold						
Costs of Supplies (Uniforms, Swag, etc.)						
Total Cost of Goods Sold	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSS PROFIT	\$0.00	\$150.00	\$0.00	\$0.00	\$31,700.00	\$13,660.00
Expenditures						
Club Administration Expenses	349.62	379.83	379.44	2,829.93	1,256.52	1,894.40
Club Dues & Subscription (Sphere, Team Sideline)	19.95	19.95	19.95	19.95	676.58	1,106.94
Directors & officers insurance						
Equipment		826.03				
Fields Rental Fees (ARD)					34.00	
Fundraising (Soccer Palooza, etc.)				1,309.00	500.00	2,027.28
Player Dues (US Club, Sphere, & NorCal)						653.70
Total Expenditures	\$369.57	\$1,225.81	\$399.39	\$4,158.88	\$2,467.10	\$5,682.32
NET OPERATING REVENUE	\$ -369.57	\$ -1,075.81	\$ -399.39	\$ -4,158.88	\$29,232.90	\$7,977.68
Other Revenue	\$0.18	\$0.16	\$0.12	\$0.10	\$0.09	\$0.10
NET OTHER REVENUE	\$0.18	\$0.16	\$0.12	\$0.10	\$0.09	\$0.10
NET REVENUE	\$ -369.39	\$ -1,075.65	\$ -399.27	\$ -4,158.78	\$29,232.99	\$7,977.78

Placer Hills Youth Soccer Club - PHYSC Statement of Activity

January 1 - November 24, 2024

	JUL 2024	AUG 2024	SEP 2024	OCT 2024	NOV 1-24, 2024	TOTAL
Revenue						
Product Revenue						\$0.00
Swag Sales		1,712.00	1,813.06	325.00		\$3,850.06
Uniform Sales		435.00				\$435.00
Total Product Revenue		2,147.00	1,813.06	325.00		\$4,285.06
Registration Fees (Sphere)	10,070.00	390.00				\$55,820.00
Sponsors & Donations	335.00	5,025.00	5,994.00	500.00		\$12,004.00
Total Revenue	\$10,405.00	\$7,562.00	\$7,807.06	\$825.00	\$0.00	\$72,109.06
Cost of Goods Sold						
Costs of Supplies (Uniforms, Swag, etc.)	7,941.20	11,526.16	364.65	98.67		\$19,930.68
Total Cost of Goods Sold	\$7,941.20	\$11,526.16	\$364.65	\$98.67	\$0.00	\$19,930.68
GROSS PROFIT	\$2,463.80	\$ -3,964.16	\$7,442.41	\$726.33	\$0.00	\$52,178.38
Expenditures						
Club Administration Expenses	1,546.89	1,208.14	306.53	540.91	25.00	\$10,717.21
Club Dues & Subscription (Sphere, Team Sideline)	527.37	348.21		19.95	19.95	\$2,778.80
Directors & officers insurance		650.00				\$650.00
Equipment	3,931.82	5,172.38	6,248.44	485.40		\$16,664.07
Fields Rental Fees (ARD)		7,450.00	334.50	357.25		\$8,175.75
Fundraising (Soccer Palooza, etc.)		4,091.58	-1,654.51	750.00		\$7,023.35
Player Dues (US Club, Sphere, & NorCal)	7,927.35	6,061.25	1,531.88	580.00		\$16,754.18
Total Expenditures	\$13,933.43	\$24,981.56	\$6,766.84	\$2,733.51	\$44.95	\$62,763.36
NET OPERATING REVENUE	\$ -11,469.63	\$ -28,945.72	\$675.57	\$ -2,007.18	\$ -44.95	\$ -10,584.98
Other Revenue	\$0.10	\$0.08	\$0.05	\$0.05	\$0.05	\$1.08
NET OTHER REVENUE	\$0.10	\$0.08	\$0.05	\$0.05	\$0.05	\$1.08
NET REVENUE	\$ -11,469.53	\$ -28,945.64	\$675.62	\$ -2,007.13	\$ -44.90	\$ -10,583.90

Note
Revenue:
COGS: Epic Sport, Soccer.com
Expense:
Admin - Local Coaches party, Signage, GoDaddy, QB's, SOS, Federal taxes, IRS, Amazon Business Prime, Amazon, Capitol Live Scan
Club Dues - Team Sideline, Sphere CC
Equipment - Ace, Coach and player gear, Field paint, U10 goals
Fundraising - MV field for SoccerPalooza, Potty Shack, MV Lions, Mobile Rock, RPS Insurance, Raffle, Supplies